

NRHA COMMITTEE REPORT FORM

This form should be returned to the Executive Director within one week following any committee meeting or one week prior to the next board meeting. You may fax this directly to Dan Wall at 405-946-8420.

Committee: Sale Committee

Mission Statement: To maintain the image and integrity of the NRHA Horse Sales as the premier marketplace of Reining horses by providing a professional atmosphere for buyers and sellers.

Board Meeting Date: June 18-19, 2005

Progress on current committee projects:

Conference calls held April 4 & May 31 to discuss format of sale held during NRHA Futurity. The following format was presented to and approved by the NRHA Executive Board:

- **Thursday, Dec 1, 10 AM , Barn 3 - Breeders Showcase Select Sale.**
Consignment fee \$500. This will be a selection of 120 – 130 head of yearlings, broodmares and show horses to finish by 3:30.
- **Thursday, Dec 1, 4PM – 6:30 PM, Barn 6. Preview of two year old prospects.** Based on last meeting, with support of guest Dell Hendricks from the Aged Events Committee, it was agreed that this should work into the Futurity arena schedule.
- **Friday, Dec 2, 10 AM Barn 3 – Reining Performance Sale** – Consignment fee \$350. Discount fee of \$300 for consignment of 6 or more by same consignor. Open to the first approx. 175 yearlings, two & three year olds, show horses, broodmares and stallions. No pass out fee. Horses to be stalled in Barn 5 or 5A, separate from the selected horses. Separate catalog to allow for later entries and flexibility.
- **Saturday, Dec 3, 10 AM Barn 3 – Futurity Prospect Sale** – Consignment fee \$600. Approx 50 – 60 head. Same conditions as past years.
- The consignment and video deadline for select sales will remain August 15. The consignments for the Reining Performance Sale will remain open until full.

Progress/Action on past committee projects:

- 2005 Derby Spotlight Sale:
 - 39 through ring - \$279,950 total; \$7178 average
 - 31 sold (79%) - \$214,550 total; \$6920 average
 - 8 PO - \$65,400 total; \$8175 average

Future projects/programs under consideration:

- Promotion of new sale
- Purchase of sale software

